

**Louann Bronstein**  
*Partner*

Tel 912.236.0261  
Fax 912.236.4936  
[www.huntermaclean.com](http://www.huntermaclean.com)  
[lbronstein@huntermaclean.com](mailto:lbronstein@huntermaclean.com)

**PRACTICE AREAS**

Business Succession Planning  
Business Transactions  
Corporate  
Logistics  
Mergers & Acquisitions

**INDUSTRIES**

Logistics & Supply Chain  
Manufacturing  
Professional Services  
Technology

**LICENSED IN**

Georgia

**EDUCATION**

Georgia State University College of Law:  
J.D., magna cum laude, 1999

University of North Carolina at Chapel  
Hill: B.A., Psychology

**AFFILIATIONS**

American Bar Association: Business Law  
Section, Model Short M&A Documents

**EXPERIENCE**

*Louann Bronstein is a partner in the Savannah office, where she chairs the corporate/tax group.*

For more than two decades as a corporate lawyer, Louann has counseled clients—from entrepreneurs and startups to large, privately held companies across multiple industries—through every phase of growth. Louann’s practice focuses on mergers and acquisitions. For the benefit of her clients and her practice group, Louann stays on top of trends and activity in mergers and acquisitions and is well-versed in where the market is on deal terms, how transactions should play out, where the risks are, and how to navigate a transaction to closing. As no transaction can be done alone, Louann enjoys bringing together a team of Firm resources to meet client goals, facilitate decision quality, and execute deals. This is a rewarding experience for her, especially at HunterMaclean, where her colleagues have the subject matter breadth to handle all aspects of a transaction and are ready to assist at a moment’s notice.

Due to the breadth of her experience, Louann frequently serves in the capacity of outside general counsel to her clients and provides general legal, business, and decision-making advice and documentation for domestic, foreign-owned, and multinational businesses. Louann routinely assists CEOs, CFOs, other senior executives, board members, and owners with general corporate advisory matters and transactional contract drafting and negotiation, including business formation, capital and corporate structure, funding, equity and stockholder agreements, operating agreements, establishing and managing operations in the United States, and exit strategies. She enjoys working closely with clients on issues central to the success of their business enterprises.

Louann also assists clients with growth and achieving success through advice in relation to private securities offerings and venture capital and private equity financings.

Louann’s mergers and acquisitions and private funding practice includes over 100 deals, representing the full spectrum of business transactions and deal structures, including mergers and acquisitions; joint ventures; partnerships; strategic alliances; consolidations; internal reorganizations; other sophisticated business combinations, dispositions, and asset divestitures; and private funding through Series D offerings. However, Louann balances the high volume of deals with the understanding that every client is unique, transactions are not cookie-cutter, and each transaction is of special importance to that particular client.

Before joining HunterMaclean, Louann practiced in Atlanta, including over

Task Force

State Bar of Georgia: International Trade  
in Legal Services Committee, 2019-2022;  
International Law Section and Business  
Law Section, Section Member at Large

Savannah Bar Association

Georgia Association for Women Lawyers

ALFA International: Corporate Law  
Working Group

World Trade Center: Atlanta Chapter,  
2015-2017

Metro Atlanta Chamber of Commerce:  
2015-2017

Belgian American Chamber of  
Commerce: Atlanta Chapter, Founding  
Member

## COMMUNITY WORK

Leadership Savannah: Class of 2020

Greater Savannah International Alliance:  
Advisory Council

## RECOGNITION

Martindale-Hubbell: AV Rated

fourteen years with Seyfarth Shaw LLP, an AMLAW 100 firm. Louann's practice with Seyfarth Shaw included the development of M&A process maps and specialized project management training, including obtaining a yellow belt in SeyfarthLean, a unique and contemporary approach, based on Lean Six Sigma, to providing and managing legal services.

## REPRESENTATIVE ENGAGEMENTS

---

### M&A Transactions

- Represented shareholders in the sale of the majority interest in a company engaged in outsourced software development and provision of Internet of Things solutions, with multiple offices in the United States and Eastern Europe.
- Represented seller in the sale of a cold chain logistics business (storage of human tissue, test samples, vaccines) to a public company.
- Represented buyer in the acquisition of a manufacturing facility (real property and all assets used in the business) engaged in the production of CCA and CCA-ET pressure treated wood utility poles and the manufacturing and sale of logging equipment, including the acquisition of the trucking operations related to the business, as well as an agricultural equipment dealership operated by the seller.
- Represented buyer in the acquisition of a logistics business engaged in providing local drayage and trucking services and intrastate over-the-road trucking services.
- Represented seller, in the business of providing intermodal and over-the-road trucking services, transloading services, and warehousing storage services, in the sale of its assets to a private equity buyer.
- Represented seller in the sale of two car wash facilities (operations and associated real property) to private equity buyer.
- Represented seller in the sale of a controlling interest in an Atlanta-based engineering firm, with offices in multiple states, to private equity group.
- Represented seller in the sale of its forensic engineering division to a national insurance claims management and adjustment company.
- Represented purchaser in the acquisition of a manufacturing facility engaged in the production of plywood reels and spools.
- Represented company in the purchase of turn-key dryer plant equipment.

- Represented buyer in the purchase of an alumina refinery in Texas from a public company and in the sale several years later to a subsidiary of a Chinese company.
- Represented purchaser, a U.S. subsidiary of a German public company, in the acquisition of an isotope calibration business.
- Represented Georgia-based subsidiary of Taiwanese tire manufacturer in joint venture with Japanese wheel manufacturer.
- Represented petroleum coke refinery in joint venture for refinery processing in the Caribbean.
- Represented U.S. subsidiary of Spanish packaging manufacturer in joint venture with a food packaging manufacturer based in Boston.
- Represented buyer in acquisition of a Texas aviation parts distributor by Georgia company.
- Represented internationally known manufacturer of athletic footwear and apparel in connection with contract for payroll and related services for its locations in the Asia Pacific Region.

### **Funding Transactions**

- Represented borrower in \$50 million loan for Savannah-based joint venture in the logistics field.
- Series Seed and Series A funding of India-based over-the-top Internet services provider.
- Series B, Series C, and Series D funding of software developer.
- Represented issuer in private placement fundraise with respect to an agricultural business located in a Georgia opportunity zone.
- Private equity fundraising, including preparation of PPM and operating agreement, in serial acquisitions of property to convert to self-storage facilities.
- Private equity fundraising, including preparation of PPM, for several real estate funds.
- Convertible loan financing of Israel-based software application developer.
- Tax-related intercompany reorganization of U.S. subsidiaries of interna-

tional software data erasure company.

## ARTICLES

---

### *Corporate Transparency Act: Will You Need to Register Your Business After January 1, 2024?*

Published on January 10, 2023, by *Legal Newswire*.

### *Corporate Transparency Act: Will You Need to Register Your Business?*

Published on June 15, 2021, by *Legal Newswire*.

### *Usage Reminders for the Paycheck Protection Program (PPP) Loan*

Published on May 14, 2020, by *Savannah CEO*.

### *SBA Emergency Injury Disaster Loan (EIDL), Paycheck Protection Loans, and the CARES Act*

Published on March 27, 2020.

*Choosing the Corporate Structure, Management Issues, and PPM Due Diligence*  
Chapter by Louann Bronstein, published in *Forming and Operating an EB-5 Regional Center: A Guide for Developers and Business Innovators* by Immigration Daily in June 2014.

## PRESENTATIONS

---

### *New PPP Loan Funding: Latest Updates and Q&A Panel*

Louann Bronstein and Robert McGuirk joined Michael McCarthy and Samuel Evans from Hancock Askew to present this webinar on new PPP loan program updates. The presentation took place via Zoom on February 24, 2021, and included a Q&A session for attendees.

### *PPP Loan Forgiveness Updates and Q&A Panel*

HunterMaclean teamed up with Hancock Askew to present a webinar on August 13, 2020, on loan forgiveness for the Paycheck Protection Program (PPP). The panelists discussed recent updates to the PPP and answered questions from attendees.

### *Understanding the Paycheck Protection Program*

Louann Bronstein served as a panelist for this webinar about the CARES Act by ALFA International on April 2, 2020. Other panelists included Edward Hayes, Nicholas Simon, and Alex Johnson.

### *Zoom Webinar re: CARES Act*

Louann Bronstein and Robert McGuirk presented this interactive webinar hosted by the Golden Isles Development Authority, Opportunity Brunswick, Bruns-

wick-Golden Isles Chamber of Commerce, and Historic Downtown Brunswick on April 2, 2020.

*Corporate Finance and Expansion in a Recovering Economy*

Presented at The EB-5 VISA Program-An Alternative Source of Capital, a Daily Report In-House Counsel seminar, on October 1, 2014.