



**Thomas S. Cullen**  
*Partner*

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#### **PRACTICE AREAS**

Bond Transactions  
Business Succession Planning  
Business Transactions  
Commercial Finance  
Corporate  
Mergers & Acquisitions  
Nonprofit Organizations

#### **INDUSTRIES**

Banking & Finance  
Health Care  
Hospitality & Retail  
Logistics & Supply Chain  
Manufacturing  
Nonprofit & Government  
Professional Services

#### **LICENSED IN**

Georgia

#### **EDUCATION**

University of Georgia School of Law: J.D.,  
cum laude, 1994

University of Illinois: B.S., Economics,  
1991

## **EXPERIENCE**

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*Tom Cullen is a partner in the Savannah office, where he practices in the areas of general corporate, corporate governance, and mergers and acquisitions.*

His practice focuses on all aspects of general corporate representation, including the formation and organization of business entities, capitalization of such entities through debt or equity offerings, securities issues, commercial transactions, commercial loans, mergers, acquisitions, recapitalizations, restructurings and other reorganizations, shareholder rights issues, and contract drafting and negotiation.

Tom represents wide-spectrum companies operating in various industry groups. These client companies range from early-stage to established Fortune 500 companies. In these representations, Tom provides counsel on a broad range of legal issues and acts as the outside general counsel for many of these businesses. He has extensive experience in mergers, acquisitions, and change in control transactions. Tom's value comes not only from his expertise and experience, but from his creative and practical problem-solving skills.

Tom holds or has held leadership roles within the Firm, including practice group leader and member of the management committee. He has served on many nonprofit boards, including acting as chairman of the board for the American Red Cross of Southeast and Coastal Georgia.

Tom graduated from the University of Illinois with a B.S. in Economics in 1991 and from the University of Georgia with a J.D., cum laude, in 1994. At the University of Georgia, he was a member of the editorial board of the *Georgia Journal of Intellectual Property Law*.

## **REPRESENTATIVE ENGAGEMENTS**

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- Represented a South Carolina-based software development company in the acquisition of all of the assets of a business engaged in the development and licensing of proprietary software used for analysis of data in the development of pharmaceutical drug molecules or products.
- Represented a health care business in the acquisition of a division of a publicly traded company engaged in the manufacture of certain pharmaceutical products and the related intellectual property.
- Represented a pharmaceutical company in the acquisition of all of the assets of a business engaged in the development of certain pharmaceutical products and the intellectual property related thereto.

## AFFILIATIONS

American Bar Association

Savannah Bar Association

State Bar of Georgia: Legal Opinion  
Committee

## COMMUNITY WORK

American Red Cross of Southeast and  
Coastal Georgia: Board of Directors, Past  
Chair

Old Savannah City Mission: Board of  
Directors, Past Member

Armstrong State University Educational  
Properties Foundation: Board of  
Directors, Past Member

Leadership Savannah: Class of 2000-  
2002

## RECOGNITION

Best Lawyers in America: Corporate Law,  
2013-2023

Georgia Trend Magazine Legal Elite:  
2012-2013 & 2015-2021

Lawyer of the Year: Corporate Law, 2014  
& 2020

Georgia Super Lawyers Rising Star: 2005-  
2006 & 2009

Martindale-Hubbell: AV Rated

- Represented the owner of a health care facility in the sale of a 51% interest in the facility to a business engaged in medical education and research.
- Represented a software development company in the sale of a substantial minority interest in the company to a business engaged in the provision of health information technology solutions and services.
- Represented the seller of a business engaged in wastewater treatment and technology.
- Represented a construction company in the acquisition of a business engaged in the construction industry.
- Represented a health care provider in the acquisition of substantially all of the assets of a publicly traded company, including its technology, patents, patent applications, and other know-how and intellectual property relating to pharmaceutical development and manufacturing.
- Represented the minority owners of a timber company in connection with the spinoff of certain assets of the business in a tax-free exchange.

## ARTICLES

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### *Raising money for your business*

Published on September 18, 2004, in *Savannah Morning News*.

### *Choosing an Entity for Your Business*

Published on September 4, 2004, in *Savannah Morning News*.

### *Protecting Confidential Information and Business Relationships*

Published on April 2, 2000, in *Savannah Morning News*.

## PRESENTATIONS

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### *Keeping a watchful eye on potential fraud from within your organization: Learn the latest trends and email tactics*

Presented by Tom Cullen and Christopher Smith in Savannah, Georgia, on May 19, 2016.