



Thomas S. Cullen
Partner

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PRACTICE AREAS

Bond Transactions
Business Succession Planning
Business Transactions
Commercial Finance
Corporate
Health Care Compliance & Regulation
Mergers & Acquisitions
Nonprofit Organizations

INDUSTRIES

Banking & Finance
Health Care
Hospitality & Retail
Manufacturing
Nonprofit & Government
Professional Services

LICENSED IN

Georgia

EDUCATION

University of Georgia School of Law: J.D.,
cum laude, 1994

University of Illinois: B.S., Economics,
1991

EXPERIENCE

Tom Cullen is a partner in the Savannah office, where he practices in the areas of general corporate, corporate governance, and mergers and acquisitions.

His practice focuses on all aspects of general corporate representation, including the formation and organization of business entities, capitalization of such entities through debt or equity offerings, securities issues, commercial transactions, commercial loans, mergers, acquisitions, recapitalizations, restructurings and other reorganizations, shareholder rights issues, and contract drafting and negotiation.

Tom represents wide-spectrum companies operating in various industry groups. These client companies range from early-stage to established Fortune 500 companies. In these representations, Tom provides counsel on a broad range of legal issues and acts as the outside general counsel for many of these businesses. He has extensive experience in mergers, acquisitions, and change in control transactions. Tom's value comes not only from his expertise and experience, but from his creative and practical problem-solving skills.

Tom holds or has held leadership roles within the Firm, including practice group leader and member of the management committee. He has served on many nonprofit boards, including acting as chairman of the board for the American Red Cross of Southeast and Coastal Georgia.

Tom graduated from the University of Illinois with a B.S. in Economics in 1991 and from the University of Georgia with a J.D., cum laude, in 1994. At the University of Georgia, he was a member of the editorial board of the *Georgia Journal of Intellectual Property Law*.

REPRESENTATIVE ENGAGEMENTS

- Represented seller in the sale of a nationwide insurance consulting company with multiple offices.
- Represented seller in the sale of a long-standing insurance brokerage in southeast Georgia, involving rollover equity and an internal restructuring.
- Represented seller in the sale of an international topical anesthetic and medical supplement company.
- Represented buyer in the acquisition of a solid waste collection and disposal business, including residential, commercial, and industrial services.

AFFILIATIONS

American Bar Association

Savannah Bar Association

State Bar of Georgia: Legal Opinion
Committee

COMMUNITY WORK

American Red Cross of Southeast and
Coastal Georgia: Board of Directors, Past
Chair

Old Savannah City Mission: Board of
Directors, Past Member

Armstrong State University Educational
Properties Foundation: Board of
Directors, Past Member

Leadership Savannah: Class of 2000-
2002

RECOGNITION

Best Lawyers in America: Corporate Law,
2013-2024

Georgia Trend Magazine Legal Elite:
2012-2013; 2015-2021; 2024

Lawyer of the Year: Corporate Law, 2014
& 2020

Georgia Super Lawyers Rising Star: 2005-
2006 & 2009

Martindale-Hubbell: AV Rated

- Represented buyer in the acquisition of a bakery in Key West, Florida, including all assets and real property.
- Represented owner in the sale of a company's stock to a publicly traded manufacturer, including establishing new benefit plans and an internal restructuring.
- Represented a multi-entity group of physician practices acquired by a private equity-backed healthcare company, focusing on skilled rehabilitation and transition care.
- Represented client in a subchapter F reorganization and the sale of membership interests to a private equity buyer investing in water infrastructure.
- Represented seller in the reorganization and sale of membership interests in specialty contracting services across Georgia and South Carolina.
- Represented owners in the sale of 75% of a subchapter C corporation's shares to an industry peer.
- Represented seller in the reorganization and sale of a comprehensive financial and accounting services provider.
- Represented seller in the reorganization and sale of a provider of IT support and security services.
- Represented seller in the sale of a life insurance and annuities business operating in the Southeast.
- Represented purchaser in the acquisition of three real estate holding companies, handling negotiations, due diligence, and loan assumptions.
- Represented seller in the owner-financed sale of two dealer locations in Texas, managing all aspects of the transactions.
- Represented purchaser in the acquisition of a solid waste business, including various waste management services.
- Represented purchaser in the acquisition of properties and theaters in North Georgia, ensuring compliance with SBA Shuttered Venue Operators Grant Program.
- Represented clients in the turnkey commercial foreclosure of a Vidalia onion farm, including real and personal property.
- Represented a South Carolina-based software development company in

the acquisition of all assets of a business developing pharmaceutical data analysis software.

- Represented a healthcare business in the acquisition of a division of a publicly traded company manufacturing pharmaceutical products and related intellectual property.
- Represented a pharmaceutical company in the acquisition of all assets of a business developing pharmaceutical products and intellectual property.
- Represented the owner of a healthcare facility in the sale of a 51% interest to a medical education and research business.
- Represented a software development company in the sale of a substantial minority interest to a health information technology solutions provider.
- Represented seller of a wastewater treatment and technology business.
- Represented a construction company in the acquisition of a business engaged in the construction industry.
- Represented a healthcare provider in the acquisition of assets from a publicly traded company, including technology and intellectual property for pharmaceutical development.
- Represented minority owners of a timber company in a tax-free spinoff of certain assets.

ARTICLES

FTC's Non-Compete Ban Faces Legal Roadblock

Published on July 10, 2024, in Savannah CEO

Important Information Regarding Corporate Transparency Act that May Require Action in 2024

Published on December 29, 2023

Raising money for your business

Published on September 18, 2004, in *Savannah Morning News*.

Choosing an Entity for Your Business

Published on September 4, 2004, in *Savannah Morning News*.

Protecting Confidential Information and Business Relationships

Published on April 2, 2000, in *Savannah Morning News*.

PRESENTATIONS

Keeping a watchful eye on potential fraud from within your organization: Learn the latest trends and email tactics

Published on September 4, 2004, in *Savannah Morning News*.

Protecting Confidential Information and Business Relationships

Published on April 2, 2000, in *Savannah Morning News*.